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QUESTION: 1

Which network topology best describes how EMC Centera nodes are networked together?

- A. Bus
- B. Mesh
- C. Ring
- D. Star

Answer: D

QUESTION: 2

How many leading bits are used to determine the class of an Internet address?

- A. 3
- B. 4
- C. 8
- D. 16

Answer: C

QUESTION: 3

In the OSI model, which layer would a router be defined in?

- A. Data link
- B. Network
- C. Network interface
- D. Transport

Answer: B

QUESTION: 4

Which layer of the OSI model does FTP use?

- A. Application
- B. Data link
- C. Network
- D. Transport

Answer: A

QUESTION: 5

What are four layers in the ARPA (TCP/IP) architecture?

- A. Application, session, transport, and physical
- B. Application, transport, network, and network interface
- C. Presentation, network, data link, and network interface
- D. Presentation, transport, data link, and physical

Answer: B

QUESTION: 6

Which port number is used to communicate to an SMTP server?

- A. 20 or 21
- B. 22
- C. 25
- D. 321

Answer: C

QUESTION: 7

What is the key element in SMB solutions? (Select the best response)

- A. They provide the lowest possible cost.
- B. They reduce the cost and complexity associated with multiple services in a single device.
- C. They reduce complexity by eliminating features.
- D. Consumer-level products are suitable for SMB needs.
- E. Reliability is not important since replacement products are inexpensive.

Answer: B

QUESTION: 8

Which technology is best deployed to meet the needs of users who desire secure remote access to corporate resources? (Select the best response)

- A. VPN-enabled routers
- B. Cisco Security Agent
- C. Cisco Adaptive Security Appliances
- D. Cisco Adaptive Security Device Manager
- E. Cisco Intrusion Prevention System

Answer: C

QUESTION: 9

Which three products are targeted primarily for deployment in enterprise environments? (Select THREE)

- A. Cisco 1800 Series ISRs
- B. Cisco Catalyst 4500 Series Switches
- C. Cisco Catalyst 2960 Series Switches
- D. Cisco Catalyst 6500 Series Switches
- E. Cisco 7200 Series Routers
- F. Cisco 2800 Series ISRs

Answer: B, D, E

QUESTION: 10

What type of approach is used to deploy, operate, and optimize Cisco solutions? (Select the best response)

- A. Lifecycle advantages
- B. Lifecycle services
- C. Lifestyle services
- D. Lifestyle advantages
- E. Lifetime advantage

Answer: B

QUESTION: 11

On what type of network does the Cisco Unified Communication system reside? (Select the best response)

- A. Independent voice, video, and data networks
- B. Voice networks only
- C. A single, joined voice, video, and data network
- D. Data networks only
- E. Wireless networks only

Answer: C

QUESTION: 12

What are the three commonly recognized top-level business drivers for data centers? (Select THREE)

- A. Protecting the business from information outages
- B. A need to decentralize IT assets
- C. Increasing the rate of adoption of new, nonstandardized technologies
- D. Optimizing the efficiency with which IT operates
- E. An increased need for specialized IT silos
- F. Growing IT systems

Answer: A, D, F

QUESTION: 13

Which type of deployment utilizes ISRs with Cisco IOS Security feature sets to provide an ideal, low-cost, yet capable and powerful platform?

- A. Small deployments
- B. Large deployments
- C. Medium deployments
- D. Commercial deployments
- E. Financial deployments

Answer: A

QUESTION: 14

Which stage of Cisco Lifecycle Services comprises services that ensure the design and deployment of the desired network functionality?

- A. Prepare
- B. Plan
- C. Design
- D. Implement
- E. Operate

Answer: D

QUESTION: 15

Which three of the following are benefits of Cisco TAC? (Select THREE)

- A. Direct or indirect access to the global Cisco TAC organization
- B. The ability to access teams of experts
- C. Onsite engineering support
- D. Minimizes risks associated with network downtime
- E. Upgrades from base Cisco IOS Software to advanced feature set Cisco IOS Software
- F. Project management and planning support

Answer: A, B, D

QUESTION: 16

Which program has been specifically designed for small-sized and medium-sized businesses and provides easy, cost-effective network support to help ensure reliable operations, contain costs, and protect their investments?

- A. Cisco Software Application Support Services
- B. Cisco Focused Technical Support Services
- C. Cisco Smart Foundation Service
- D. Cisco SP Base
- E. Cisco SMARTnet Onsite

Answer: C

QUESTION: 17

Which tool provides a complete guide that makes it easier for partners, regardless of their experience level, to sell Cisco Unified Communications solutions to their customers?

- A. Solution Expert
- B. Quote Builder
- C. Sales Accelerator
- D. Competitive Edge
- E. Cisco Discovery

Answer: C

QUESTION: 18

Which portal provides timely and concise information for sales professionals in competitive situations?

- A. Solution Expert
- B. Quote Builder
- C. Sales Accelerator
- D. Competitive Edge
- E. Cisco Discovery

Answer: D

QUESTION: 19

What resource allows Cisco partners to get funding for preapproved activities, such as catalogs, yellow pages, events, trainings, e-mail blasts, and advertising?

- A. Solution Expert
- B. Quote Builder
- C. Joint Marketing Fund
- D. Cisco Discovery
- E. Steps to Success

Answer: C

QUESTION: 20

What feature does the Partner E-Learning Connection provide?

- A. Full versions of all Cisco technical-level classes
- B. Live instructor-led, web-based classes
- C. Flexible, web-based knowledge and learning
- D. Hosted website that partners use to deliver e-learning to customers
- E. Lists of training-partner class offerings

Answer: C